

## Ocean Rig UDW Inc.

#### 3<sup>rd</sup> Quarter Ended September 30, 2012 Earnings Presentation

#### NASDAQ: "ORIG" November 15, 2012

OCEAN RIG

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### **Forward Looking Statements**

Matters discussed in this presentation may constitute forward-looking statements. Forward-looking statements reflect the Company's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are not statements of historical facts.

The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management's examination of historical operating trends, data contained in our records and other data available from third parties, which have not been independently verified by the Company. Although Ocean Rig UDW Inc. believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond our control, Ocean Rig UDW Inc. cannot assure you that it will achieve or accomplish these expectations, beliefs or projections. Important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of world economies and currencies, general market conditions, including changes in charter hire rates and vessel values, changes in demand that may affect attitudes of time charterers to scheduled and unscheduled drydocking, changes in Ocean Rig UDW Inc's operating expenses, including bunker prices, dry-docking and insurance costs, or actions taken by regulatory authorities, potential liability from pending or future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists.

Risks and uncertainties that may affect our actual results are further described in reports filed by Ocean Rig UDW Inc. with the US Securities and Exchange Commission.

Information contained in this presentation (not limited to forward looking statements) speaks only as of the date of such information and the Company expressly disclaims any obligation to update or revise the information herein, except as required by law.

	Reported Net Loss: (\$12.2) million or (\$0.09) per share
Plus	10-year class special survey (Eirik Raude) costs: \$16.8 million or \$0.13 per share
Plus	Write-off of certain non-cash items due to early repayment of \$1.04 facility : \$18.3 million or \$0.14 per share
Plus	Non-cash MtM losses on interest rate swaps: \$3.3 million or \$0.03 per share
	Adjusted Net Income: \$26.2 million or \$0.21 per share





### **Recent developments**

- Ocean Rig Poseidon was awarded a three year contract by a major European integrated oil company for drilling in Angola. We expect the unit to commence drilling operations in the second quarter 2013.
- Ocean Rig Athena, scheduled to be delivered in November 2013, was awarded a three year contract by a major U.S. integrated oil company for drilling in Angola. We expect the unit to commence drilling operations in the first quarter 2014.
- Signed a contract to construct a 7th generation drillship -sister ship to our 2013 newbuilds- at Samsung Heavy Industries. Scheduled delivery in January 2015.
- Our wholly owned subsidiary Drill Rigs Holdings, issued \$800 million of 6.50% Senior Secured Notes due 2017. We used \$488 million to repay the amount outstanding under our \$1.04 billion DNB facility and \$292 million for general working capital purposes.
- Entered into a three year contract with Repsol for drilling operations offshore Brazil for OCR Mylos scheduled to be delivered in July 2013. We expect the unit to commence drilling operations in the third quarter of 2013.
- Commenced syndication of a \$1.35 billion senior secured term loan facility to partially finance our 2013 newbuilds. The Company has received conditional commitments for the commercial and one of the ECA tranches, and is expecting to finalize this transaction during the first quarter of 2013.

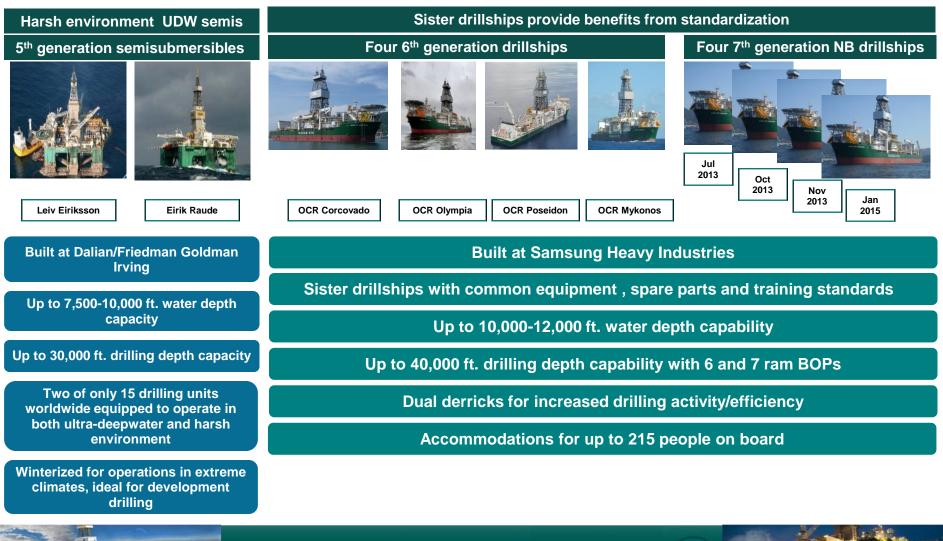
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# **Company Highlights**



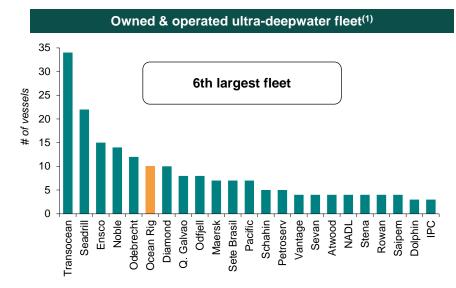
### Pure-play ultra-deepwater driller with premium assets

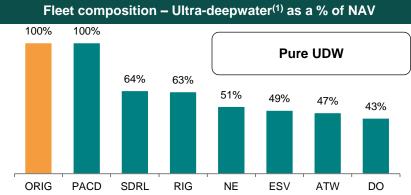




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### Pure-Play ultra-deepwater driller with premium assets



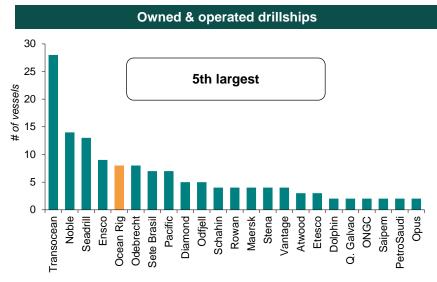


(1) Ultra-deepwater defined as being capable of drilling in 7,500 feet of water or greater.

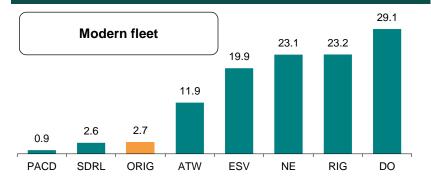
(2) Includes newbuilds (assigned zero fleet age) and jackups.

Source: ODS Petrodata, includes 5G/6G unit in operation, ordered and under construction





Average fleet age<sup>(2)</sup>



## Strong contract backlog provides cash flow visibility

- > Taking advantage of tight market to secure lucrative contracts,
  - Contract signed with Repsol Sinopec Brazil for OCR Mylos (delivery July, 2013)
  - Contract awarded for OCR Poseidon and OCR Athena by major integrated oil companies

Unit	Year built	Redelivery	Operating area	Backlog (\$m)
Leiv Eiriksson	2001	Q4 – 12	Falklands	\$17
Leiv Eiriksson	2001	Q1 – 16	North Sea	\$653
Eirik Raude	2002	Q1 – 13	West Africa	\$75
Ocean Rig Corcovado	2011	Q2 – 15	Brazil	\$420
Ocean Rig Olympia	2011	Q3 – 15	Angola	\$580
Ocean Rig Poseidon	2011	Q2 – 13	Africa	\$85
Ocean Rig Poseidon	2011	Q2 – 16	Angola	\$781
Ocean Rig Mykonos	2011	Q1 – 15	Brazil	\$390
Ocean Rig Mylos	2013	Q3 – 16	Brazil	\$677
Ocean Rig Athena	2013	Q1 – 17	Angola	\$745
Total				\$4.4 billion
1 LOI*				\$0.1 billion
Pro-forma Total				\$4.5 billion

\* Subject to various conditions

Note: Backlog as of 11/14/2012



## Solid multi-year fleet employment profile

- > Up to 6 month LOI\* for Eirik Raude signed with an Oil Major representing \$112m for drilling in North Sea
- > Enviable position with two units, Eirik Raude and Ocean Rig Skyros, available in 2013
- > Average contract (ex. E.R.) remaining fixed period of 2.91 years, 3.91 years with options
- > 91%, 78%, 54%, 21% calendar days under contract in 2013, 2014, 2015, and 2016 respectively

Year		2012		2013				20	)14		20	15			2016		2	017	
	Q3	Q4	Q1	Q2	Q3	Q4	1	Q1 Q2	Q3 Q4	Q1	Q2	Q3	Q4	Q1	Q2 Q3	3 Q4	Q1 Q2	Q3 (	<b>)</b> 4
Contract Coverage		100%		91%				78	3%		54	%			21%				
Leiv Eiriksson	Borders &	Southern Mobilization, U	pgrades			Ri	ig Ma	anagement	Norway (led	by Tot	al)						3 X 1 ye (throu		
Eirik Raude	Ophir	Mobilization, Afri drydock Afri	can Petroleum	Mob L(															
Ocean Rig Corcovado				Petrobra	IS														
Ocean Rig Olympia				Tot	tal									2 x 1 ye	ear options	through	Q3 2017)		
Ocean Rig Poseidon	Petrobras Mob					Eu	ropean Integ	grated (	Dil Com	pany									
Ocean Rig Mykonos				Petrobras															
Ocean Rig Mylos		Expected Deliver	y July 2013		Mob				R	epsol						2 x 1	year option 2018)		
Ocean Rig Skyros		Expected De	livery October 2013	3		Mob													
Ocean Rig Athena		Expected	Delivery November	2013		Mo	ob			US Int	tegrate	d Oil C	ompa	ny					
ORIG Drillship TBN	Expected Delivery January 2015								Mob										

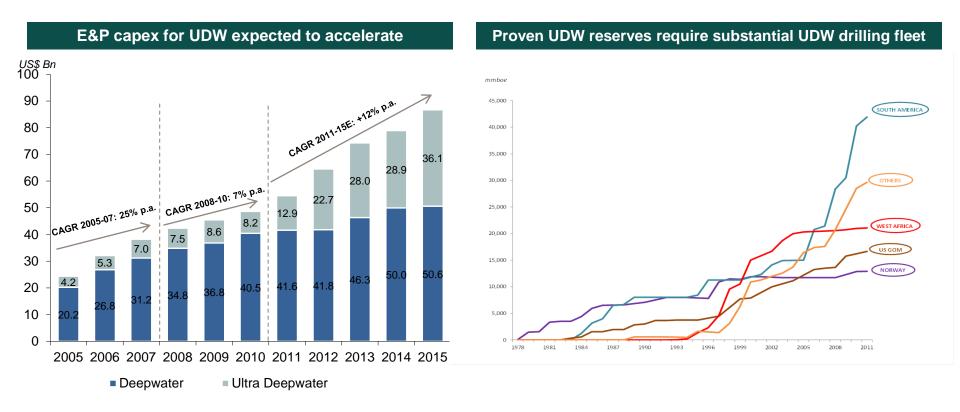
\* LOI subject to final documentation and the satisfaction of customary conditions precedents, optional periods represent consecutive one year options



# Industry Overview



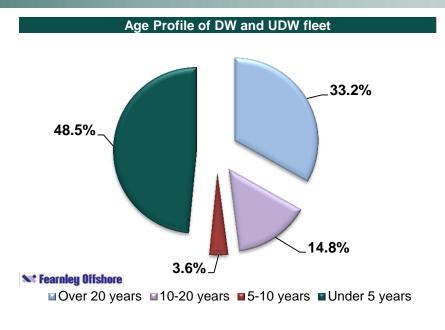
### Exploration success fuels deepwater E&P spending

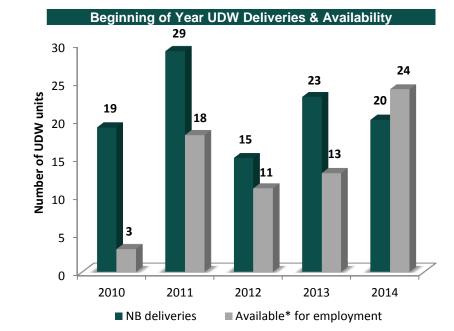


Note: Deepwater defined as water depths of over 400 meters and less than 1,500 meters. Ultra-deepwater defined as water depths of 1,500 meters or greater Source: Wood Mackenzie, reserves discovered data based on oil industry research reports and company data.

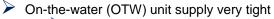


### Supply constraints





- 48% of DW and UDW drilling rigs over 10 years old
- Newer and higher spec assets command market premium
- Yard availability non-existent until 2015, over 2 ½ years from order to delivery:
  - UDW units usually built at top quality yards (Samsung, Daewoo, Hyundai)
  - Drillships/rigs compete for yard space with other "heavy" vessels (LNG, FPSOs)



- 2012 sold out
- 2013 close to sold out
- focus on 2014 availability

#### Notes

\* Available for employment includes all rigs (existing and newbuilds) that are available for employment within that calendar year Historical data as of start of each calendar year, data for 2013-2014 as of September 2012. Based on Fearnleys Offshore, Pareto, ODS.



# **Financial Highlights**



### Q3 2012- Revenue analysis

- > During the quarter, we had 552 calendar days less 37 days spent on mobilization
- > Of the resulting 515 available drilling days, 492 were revenue earning days i.e. 95.5% operating efficiency
- > 92.4% earnings efficiency based on actual drilling revenue of \$257.0 million over \$278.1 million at 100% efficiency

Drilling Unit	Mobilization Days	Available Drilling Days (a)	Off-hire Days (b)	Revenue Earning Days (a-b)	Day Rate (c)	Gross Revenue @ 100% Efficiency (\$mln) (a × c)	Amortization of Deferred Revenues (\$ mln)
Leiv Eiriksson		92		92	\$530,000	48.8	5.7
Eirik Raude	18	74	3	71	\$648,000	48.0	4.0
OCR Corcovado		92	10	82	\$460,000	42.3	3.7
OCR Olympia <sup>1</sup>	19	73	6	67	\$593,500	43.3	0.6
OCR Poseidon		92		92	\$586,000	53.9	4.7
OCR Mykonos		92	4	88	\$455,000	41.9	3.9
Total	37	515	23	492		278.1	22.5

#### Notes:

1) Blended Day rate to reflect Tullow and Total contracts

Any differences due to rounding





## Q3 2012- OPEX analysis

Duilling theit	Recurring Opex <sup>1</sup>	Q3 2012 Rec	urring Opex <sup>1</sup>		Q3 2012 Amortization of
Drilling Unit	<b>Q2</b> 2012 ( \$ per day)	(in USD million)	(\$ per day)		Deferred Opex (in USD million)
Leiv Eiriksson	200,000	18.1	197,000	Increase in recurring opex due to peripheral costs	8.5
Eirik Raude	163,000	17.6	192,000	related to special survey	1.3
OCR Corcovado	231,000	20.9	227,000	Increase in recurring opex due to new more	3.5
OCR Olympia	165,000	14.5	199,000 <	expensive drilling location (Angola)	0.2
OCR Poseidon	163,000	17.9	194,000 🥆	Increase in recurring opex	3.6
OCR Mykonos	216,000	19.9	216,000	due to intra-contract move from East to West and	4.9
Total		108.9		back to East Africa	22.0

	Q2 20	12	Q3 20	12
	Available Drilling Days	Recurring Opex <sup>1</sup> (\$ per day)	Available Drilling Days	Recurring Opex <sup>1</sup> <i>(\$ per day)</i>
OCR Fleet	494	186,000	515	197,000

Notes:

1) Excludes class survey costs, transit fuel costs related to the yard, towing services, chartered helicopters and certain one-off invoices,

## Healthy liquidity & capital structure

(in \$ million)	September 30, 2012
Cash	485.9
Restricted cash	182.2
Secured bank debt	1,623.7
6.50% senior secured notes due 2017 <sup>(1)</sup>	780.4
9.50% senior unsecured notes due 2016 $^{(1)}$	491.2
Total debt <sup>(1)</sup>	2,895.3
Total shareholders' equity	2,975.2
Total capitalization	5,870.2
Net Debt	2,227.2
Debt to capitalization	49%
Net Debt to Capitalization	38%

Ownership on September 30 <sup>th</sup> , 2012				
Shares Outstanding	131.7 million			
Free float shares	45.9 million			
% of free float shares	34.9 %			
% ownership DRYS	65.1 %			

Equity market capitalization: \$ 2,038 mil Current Enterprise Value: \$ 3,595mil Fully Delivered Enterprise Value: \$ 5,613 mil <sup>(2)</sup>

(1) Net of financing fees(2) Excludes 2015 delivery newbuilding



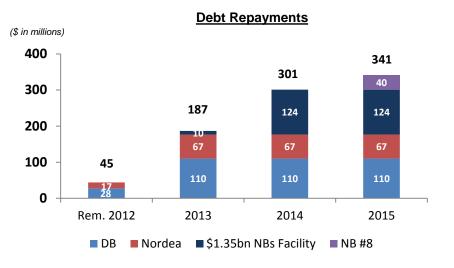
### Conservative debt profile

> Our aggressive loan amortization schedule increases stakeholder value

(\$ million)	2013	2014	2015
YB Bank Debt	1,608	2,771	2,470
Bank Debt Amortization	187	301	341
Newbuild Drillships Debt <sup>1</sup>	1,350		450
YE Bank Debt	2,771	2,470	2,579
HY Notes	1,300	1,300	1,300
YE Total Debt <sup>1</sup>	4,071	3,770	3,879
YE Total Debt / Rig	452	419	388

#### (\$ in millions)

Ocean Rig Debt Outstanding as of 9/30/2012					
Facility	Amortizing	Balloon	Total	Maturity	
\$800m Facility	250.0	466.7	716.7	Q2 2016	
\$990m Facility	935.0	0.0	935.0	Q4 2020	
\$800m Senior Secured Note	0.0	800.0	800.0	Q4 2017	
\$500m Senior Unsecured Note	0.0	500.0	500.0	Q2 2016	
Current OCR debt	1,185.0	1,766.7	2,951.7		
\$1,350m Facility	589.5	760.5	1,350.0	Q3 2018	



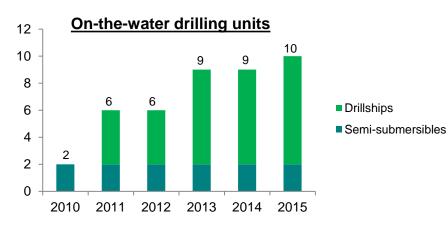
#### Notes

1) Assumes \$1,350 million debt to fund the acquisition of three 2013 newbuild 7th generation drillships and \$450 million debt to fund the acquisition of the 2015 newbuild with 11 year profile

### Sensible growth

- > All equity -over \$727 million- for 2013 newbuilds already invested
- Modest capital expenditures associated with 2015 newbuilding (s millions)

	Total Delivered	Already Funded			Remaini	ng Cost <sup>(1)</sup>	
	Cost	From Equity	2012	2013	2014	2015	Delivery
OCR Mylos (NB #1)	670	242	-	428	-	-	July 2013
OCR Skyros (NB#2)	669	242	-	427	-	-	October 2013
OCR Athena (NB#3)	679	242	-	437	-	-	November 2013
NB#4	683	32	121	83	-	447	January 2015
Total	\$2,701	\$758	\$121	\$1,375	-	\$447	



Syndication of a DNB/Nordea led \$1.35b senior secured term loan facility to finance the three newbuildings

(1) Represents construction payments and construction related expenses (excluding financing costs).

# **Closing Remarks**



## **Closing remarks**

Pure-play ultra-deepwater driller with premium assets	<ul> <li>Fleet composed of 100% UDW assets</li> <li>Sixth largest UDW company globally with a fleet of 10 drillships/rigs</li> <li>Latest generation assets with an average age of 2.7 years</li> </ul>
Experienced management team	<ul> <li>Highly efficient drilling operator in harsh conditions</li> <li>Corporate culture focused on safety and incident-free operations</li> <li>Drilled more than 135 wells for 25 clients over the last 10+ years</li> <li>1,380 employees of which 200 in corporate functions</li> </ul>
Healthy debt profile	<ul> <li>Removed all cross-default clauses with DryShips Inc.</li> <li>Advanced stages on syndication of loan facility for the three 2013 newbuildings</li> <li>Rapid deleveraging across bank facilities increases stakeholder value</li> <li>No debt maturities until Q2 2016</li> </ul>
Strong cashflow visibility and significant earnings potential	<ul> <li>Seven units employed to investment grade counter-parties</li> <li>Revenue backlog of \$4.5 billion including LOI for Eirik Raude</li> <li>Uniquely positioned with 2 additional units available for employment in 2013</li> </ul>
Favorable market fundamentals	<ul> <li>UDW is the key growth market in the drilling space</li> <li>Deepwater production has doubled in the last five years</li> <li>Rising oil prices improve economics for UDW operators</li> <li>Depleting reserves make UDW exploration &amp; production critical</li> </ul>
	OCEAN RIG UDW INC.

# Appendix



#### **Income Statement**

(Expressed in Thousands of U.S. Dollars except for share and per share data)		Three Mo Septe				Nine months Ended September 30,						
	_	2011		2012		2011	·	2012				
REVENUES: Revenues from drilling contracts	\$	226,036	\$_	285,662	s	461,991 \$		712,152				
EXPENSES: Drilling rig operating expenses Depreciation and amortization General and administrative expenses and other Legal settlements and other		84,639 43,095 10,566		160,098 56,538 20,369 (1,870)		188,777 108,003 32,324		390,490 168,025 60,252 4,524				
Operating income	-	87,736	-	50,527		132,887	-	88,861				
OTHER INCOME/(EXPENSES): Interest and finance costs, net of interest income Loss on interest rate swaps Other, net Income taxes Total other expenses	_	(17,020) (15,542) 1,738 (7,778) (38,602)	-	(29,222) (21,174) (1,335) (10,975) (62,706)	_	(24,600) (34,158) 2,994 (17,556) (73,320)		(86,048) (32,114) 582 (32,603) (150,183)				
Net income/ (loss)	\$	49,134	\$_	(12,179)	\$	59,567 \$		(61,322)				
Earnings/ (loss) per common share, basic and diluted Weighted average number of shares, basic and diluted	\$	0.37 131,696,928	\$	(0.09) 131,696,928	s	0.45 131,696,928		(0.47) 131,696,928				

OCEAN RIG UDW INC.

#### **Balance Sheet**

(Expressed in Thousands of U.S. Dollars)	Dece	mber 31, 2011	Septeml	September 30, 2012			
ASSETS Cash and restricted cash (current and non-current) Other current assets Advances for drillships under construction Drilling rigs, drillships, machinery and equipment, net Other non-current assets Total assets	\$	432,978 188,471 754,925 4,538,838 100,143 6,015,355	s 	668,163 220,664 835,033 4,438,376 83,143 6,245,379			
<u>LIABILITIES AND STOCKHOLDERS' EQUITY</u> Total debt Total other liabilities Total stockholders' equity Total liabilities and stockholders' equity	\$	2,735,765 281,134 2,998,456 6,015,355	\$	2,895,331 374,860 2,975,188 6,245,379			

### Deferred revenue & expense amortization

#### As of September 30, 2012

(USD million)	<u>Q3 2012</u>	<u>Q4 2012</u>	<u>2H 2012</u>	<u>Q1 2013</u>	<u>Q2 2013</u>	<u>Q3 2013</u>	<u>Q4 2013</u>	<u>FY 2013</u>
Amortization of deferred revenues <sup>1</sup>	29.4	15.3	44.7	15.2	10.2	8.6	8.6	42.6
Amortization of deferred expenses <sup>1</sup>	22.1	12.4	34.5	12.2	9.8	9.0	9.0	40.0

The list above does not include the mobilization of Leiv Eiriksson and the contract related upgrades for the Rig Management Contract, the mobilization of the Eirik Raude for the Africa Petroleum contract, the mobilization of the OCR Poseidon or the mobilization of our three newbuildings scheduled for delivery in 2H 2013.

#### **Definitions**

**Deferred Revenues** include lump sum fees received related to mobilization, capital expenditures reimbursable for contract related rig upgrades etc. These revenues are capitalized and amortized through the duration of the contract.

**Deferred Expenses** include costs (recurring operating expenses, tug boats & helicopter rentals etc.) incurred during mobilization, capital expenditures for contract related rig upgrades etc. These costs are capitalized and amortized through the duration of the contract.

#### <u>Notes</u>

1) based on current amortization of deferred revenues and expenses incurred during prior quarters .



#### Fleet status report

OCEAN RIG	Year Built /			Estimated	ted Estimated		Estimated Mobilization Days					Estimated Off-Hire Days			Estim	ated A	vailable	Drilling	g Days	
	Expected			Commencement	Completion	Day Rate	2012 2013			2012 Footnote			2012	2012 2013						
UDW Unit Name	Delivery	Location	Customer	Date	Date	USD	Q3(A)	Q4	Q1	Q2	Q3	Q4	Q3 (A)	Q4	References	Q4	Q1	Q2	Q3	Q4
Eirik Raude	2002	Equatorial Guinea Las Palmas Liberia Ireland	Ophir NA Africa Petroleum Major Oil Company	Jun-12 Sep-12 Nov-12 Q1/Q2 2013	Sep-12 Nov-12 Feb-13 Q3 2013	648,000 - 625,000 TBA	18	8 12	30				3	50	1 2 3 4,11	22	60	91	92	92
Leiv Eiriksson	2001	Falkland Is Norway	Borders & Southern Rig Management	Jan-12 Q1 2013	Nov-12 Q1 2016	530,000 545,000		39	64					14	13 5	39	26	91	92	92
Ocean Rig Corcovado	2011	Brazil	Petrobras	May-12	Q2 2015	460,000							10			92	90	91	92	92
Ocean Rig Olympia	2011	Ghana Angola	Tullow Total	Dec-11 Jul-12	Jul-12 Jul-15	600,000 584,000	19						6		6 7	92	90	91	92	92
Ocean Rig Poseidon	2011	Tanzania Angola	Petrobras Major Oil Company	Jul-11 Q3 2013	Q2 2013 Q3 2016	586,000 TBA				30					8 9,11	92	90	61	92	92
Ocean Rig Mykonos	2011	Brazil	Petrobras	Mar-12	Q1 2015	455,000							4	10	12	82	90	91	92	92
Ocean Rig Mylos (NB#1)	2013	Under construction Brazil	NA Repsol Sinopec	NA Q3 2013	Q3 2013 Q3 2016	- 608,000					60				10				0	92
Ocean Rig Skyros (NB#2)	2013	Under construction	NA	-	Q4 2013	-						60			10					0
Ocean Rig Athena (NB#3)	2013	Under construction Angola	NA Major Oil Company	NA Q4 2013	Q4 2013 Q4 2016	- TBA						60			10, 11					0
NB #4	2015	On order	-	-	Q1 2015	-														

#### Footnotes

- 1 Contract completed on September 12, 2012
- 2 10-year Special Survey for 50 days. 26 days mobilization from Equatorial Guinea to Las Palmas, Spain
- 3 Bonus opportunity of max \$94K based on utilization. Estimated 12 days mobilization from Las Palmas to Liberia
- 4 Estimated 30 days for mobilization from Liberia to Ireland
- 5 Mobilization of 61 days from Falklands to Norway. Yard stay for upgrades 28 days. Mobilization from yard to drilling location 14 days
- 6 Contract completed on July 10, 2012
- 7 Mobilization from Ghana to Angola and acceptance testing in Q3 2012 for 19 days
- 8 Rig on sublet to Statoil. Bonus opportunity of max \$46,000 pd.
- 9 Estimated 30 days in total for mobilization and acceptance testing prior commencement of new contract
- 10 Estimated 60 days for mobilization from Korea to drilling location and acceptance testing
- 11 Letter Of Intent (LOI) signed
- 12 Estimated 10 off-hire days for scheduled upgrades related to Petrobras contract in Q4 2012
- 13 Estimated 14 off-hire days for BOP maintenance/repairs

#### Definitions

Day Rate: The day rates reflected in this Fleet Status Report are the average operating day rates charged to clients excluding potential bonus. These rates may include estimated recurring reimbursable expenses for such items as additional crew, catering, taxes etc. The rates do not include lump sum fees received related to mobilization, capital expenditures reimbursables for contract related rig upgrades etc. These fees (and the majority of the corresponding expenses) are capitalized and amortized through the duration of each contract.

Mobilization Days: Includes estimated days related to drilling unit mobilization/demobilization and estimated days for contract related rig upgrades prior to contract commencement.

Off-Hire Days: Estimated unpaid operational days. Off-hire days estimate includes <u>planned</u> days for class survey dry-docks, <u>planned</u> days related to maintenance/repair work, days waiting to secure employment etc. During Off-Hire days operating expenses are expensed in the period incurred.

#### Notes

Available Drilling Days: Calendar Days less estimated Mobilization days less estimated Off-Hire days; Available days do not include any utilization assumptions

Fleet Status Report located on the Ocean Rig website (www.ocean-rig.com) in the Investor Relations section.

